

# What's a Rental Purchase Option (RPO) Agreement?

**RPO is the easiest, most cost effective and worry free way to get the job done whilst managing your capital expenditure and cash flow budgets.**

Essentially, RPO is a flexible rental agreement with an option to exercise the purchase of the rented equipment upon the completion of an agreed minimum rental term. This is available for either new or ex-rental products and while the typical period is for 12 months, there are plans to cover anywhere from 3 months to 3 years depending on your financial preference.

An example of how an RPO works is when you rent the equipment for 12 months and then for a 13<sup>th</sup> payment, equal to 1 month rental, the equipment is purchased.

RPO is the ideal plan for those who don't want to purchase equipment outright due to concerns about technological change, indefinite project periods, tight cash flow or a host of other reasons, though you may have a need to purchase the equipment at some time in the future. This makes RPO the most flexible plan of its type in the market.

An RPO can be turned around quite quickly with the customer account approval process being typically completed within one working day, and in most cases, equipment will be delivered within 48 hours. Additionally, during the rental period the equipment is subject to all the positive benefits of rental as for any other rented item. Should you decide not to exercise the purchase option the rental can simply be extended month by month to suit your particular set of circumstances. All the while, TechRentals ensures you are fully supported with technical assistance or service to minimise downtime.



- ✓ **Preserve capital - The unit will pay for itself by generating revenue rather than you paying upfront**
- ✓ **All servicing, calibration and procurement costs covered**
- ✓ **No large capital outlay - Price is locked for the duration of the contract**
- ✓ **Monthly invoices that can be fully tax deductible<sup>#</sup>**
- ✓ **Quality products from industries leading brands**
- ✓ **60 day extended warranty on products beyond final invoice**
- ✓ **Minimal down time with immediate support**

There are many positive benefits to rental as compared to other forms of financing. Your taxation advisor will be able to assist with information relating to the benefits of rental as opposed to leasing or purchase where depreciation impacts on your balance sheet. Once the option to buy has been exercised the equipment is yours.

\*RPO is available only to business users | <sup>#</sup>Please consult your financial specialist | Conditions apply.

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